



The Patient. Above All Else.
2013 Annual Report

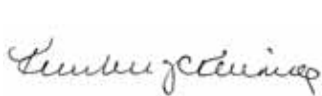
Dear friends,

The Patient. Above All Else. Our mission remains clear, and we are most grateful for your partnership in this perennial purpose. Thank you for your resounding demonstration of compassion for patient care, health education and clinical research through St. Luke's Foundation.

Our 2013 annual report highlights the enormous role you play in the comfort and care of our patients—from the smallest reliefs to transformative health care technology. Your hand is seen in the many ways St. Luke's is able to serve patients and families, including in St. Luke's Regional Cancer Center's Infusion Therapy Clinic expansion, our state-of-the-art simulation lab education center, in research for greener medical equipment and so much more. Our Foundation friends throw stones (*House of Hearts Curling Bonspiel*), walk (*Morgan Park Walk for Hope*), rock (*Women Rock*), swing (*golf tournaments*) and share their gifts in countless ways to help raise awareness and resources for those in need.

Through your generosity we are able to make a real difference in the quality of life throughout our region. We are humbled by your strong support, and every single day bear witness to the hope and high returns generated through your investment.

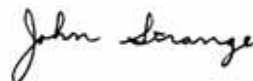
In Gratitude and Good Health,



Kim Keuning, Chair



Catherine Carter Huber,
Executive Director



John Strange, St. Luke's CEO

Mission

St. Luke's Foundation provides financial support to St. Luke's and the region it serves to advance patient care, health education and clinical research.



Greater comfort and privacy for St. Luke's patients during infusion therapy

Infusion therapy delivers medicine or nutrition intravenously. For cancer patients, it means spending hours in a treatment chair while receiving chemotherapy. St. Luke's Foundation's 10th Annual Circle of Light gala raised the funds to support the expansion of the infusion therapy clinic at St. Luke's Regional Cancer Center. The improvements were designed to enhance patient care, provide treatment for more patients and improve the clinic space.

Along with improvements to the patient care areas, the expansion also added three new physician offices, provided nurses with a new nursing station, satellite work pods and new flooring. Physicians and nurses now have more tools for patient care, the clinic can increase the number of patients treated each day, and patients can receive infusion therapy with greater comfort and privacy if they need it.

In addition to two private infusion therapy suites and a vital signs machine, generous donors also provided specific Fund-A-Need support for...

Semi-private infusion therapy areas

Donated by:

Peter and Sally Sneve
Rob and Diane Link
in honor of Ron Franzen

Additional infusion therapy treatment chairs

Donated by:

Dr. Mary Boylan and Patrick Maloney
Tom and Carlyle Conrad
Dick and Millie DeBolt
Lizette and John Lawien
Elisabeth C. Mason
Dr. Scott and Sarah Mikesell
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Computers on Wheels

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IV Pumps

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Bob and Ruby Zallar

Televisions

Donated by:

Doug and Jennifer Lewis
John and Mary Thomas
Dr. James and Jacquie Sebastian
Dr. Jeff and Kari Speer



\$122,000

The Circle
of
Light

Telemonitoring provides quality care for St. Luke's patients at home

In 2013, St. Luke's Home Care Services' experienced staff—including nurses; physical, occupational and speech therapists; social workers; home health aides; and homemakers—made more than 13,210 home patient visits and traveled roughly 190,500 miles. But they needed an additional tool, a wireless telemonitoring system, to help ensure they were available for patients who no longer had a land line telephone. Thanks to a generous \$50,000 grant from the Verizon Foundation, wireless monitors were provided for patient homes.

Each monitor:

Has stand-alone functioning similar to a cell phone

Monitors heart rate, blood pressure, weight and blood oxygen saturation

Gives patients clear and simple directions on how to measure vital signs

Provides reminders to patients and asks key questions, such as, "Are your ankles swollen today?"

Uses a secure data line to transfer patient information

Is monitored by a nurse in the home care office or after hours from their home

Home telemonitoring allows people to remain independent in their homes. People are more active participants in their care, and it gives families peace of mind, knowing that St. Luke's Home Care Services is monitoring their family member. Most importantly, it helps improve patient outcomes by allowing for quicker assessments and more timely medical intervention to decrease hospital readmissions.

St. Luke's Home Care Services nurses received additional training on the system to:

Develop patient questions and specific patient parameters

Run customized patient reports



\$50,000

verizon

Real-world learning with life-like patients: Simulation Lab Education Center

If you ever took first aid training in high school or college, you may remember Resusci Anne, the training mannequin designed to help people practice cardiopulmonary resuscitation (CPR). Resusci Anne was an early version of a human patient simulator. Today's human patient simulators use advanced technology to mimic realistic patient responses to medical situations. St. Luke's now has a state-of-the-art Simulation Lab Education Center, where health care professionals can practice critical care, cardiac care, emergency medicine, respiratory care, anesthesia and maternal child health care in a supportive learning environment.

Funds provided the education center with:

5 A realistic hospital room for interactive learning with two human patient simulators: an adult male and a baby

A control room for instructors to control medical situations and to observe and measure learner responses

Video and other technology that allows learners to view their actions and improve their skills

The courses are approved and accredited, and allow registered nurses, physicians, emergency medical technicians and paramedics to maintain their advanced care certifications in a realistic learning environment with life-like patients.



\$25,000

An anonymous gift in honor of
the class of 1963, St. Luke's
School of Nursing

Developing a new, cost-effective instrument for use by physicians

Video scopes are in common use across the St. Luke's system. Physicians and surgeons use them to diagnose and treat a variety of conditions. Each scope is not only expensive to purchase but also to maintain because it must be cleaned and sterilized after each use. Dr. Joseph Martinelli, St. Luke's Pulmonary Medicine Associates, thought there must be a way to create an affordable, multipurpose video scope with adaptable accessories. Working with the engineering department at the University of Minnesota Duluth, Dr. Martinelli and the team came up with a plan for video scope development. With the help of a St. Luke's Foundation grant, Dr. Martinelli and his team are ready to fabricate a next-generation video scope.

Grant funding provides:

Design for a portable, hand-based video scope, including:

- Ability to function with portable power supplies
- Capability for advanced video technology, with potential wireless use
- Adaptive, disposable components that can be used by multiple medical specialties and manufactured at low cost

This stage of research will result in the formal design and written specifications for a portable video scope. The project offers a unique opportunity for St. Luke's and UMD students to advance medical equipment, with the hope that the successful device will be manufactured and used to help patients not only at St. Luke's but worldwide.



\$14,454

Development of a next-generation video scope

2013 Event Highlights

Thank you to the many volunteers and participants who supported St. Luke's Foundation throughout the year at a variety of engaging events. Here's a sampling of some of the events:



12th Annual House of Hearts Celebrity Bonspiel



This annual bonspiel tournament raises funds to improve care for cancer and cardiac patients at St. Luke's. In 2013 the tournament raised over \$22,000 in support of new echocardiograph machines.



Northland Country Club Women's League: "Tee It Up for a Great Cause"

In its second year, this tournament raised \$3,050 to support St. Luke's Breast Center.



9th Annual Women Rock



Each November Charter Media hosts a day of pampering, fun and education at Spirit



Mountain to demonstrate to our community that Women Rock in the Fight Against Breast Cancer. In 2013, \$33,248 (including proceeds from Como Oil & Propane's "Project Pink" propane truck) were raised for St. Luke's Breast Center.



Younkers Salon “Cut for a Cure”

The staff at Younkers Salon volunteered their time for an entire day, providing a full line of services to raise \$4,400 for St. Luke’s Breast Center.



Medical Milestones

Three luncheon programs provided interesting and timely information.



In May, Dr. Nicholas Van Deelen, St. Luke’s Emergency Department, presented *Synthetic Marijuana in the Northland* and discussed the abuse and impact on society, specifically in our region.

In October, Cassandra Beardsley, Executive Director, St. Luke’s Regional Collaborative, discussed Accountable Care Organizations and how ACOs impact health care providers and patients.

In December, Scott Poupore-Haats, St. Luke’s Mental Health Services, presented on Mindfulness-Based Stress Reduction to proactively manage stress, anxiety, depression and chronic pain.



30th Annual Benefit Tournament



Featuring golf, croquet, tennis and bridge, the Benefit

Tournament is the Foundation’s oldest fundraising event. Started in 1983, it takes place each July at Northland Country Club and raises money for St. Luke’s Foundation’s unrestricted grants program. In 2013, it raised more than \$54,000.

10th Annual Circle of Light



The Foundation’s annual signature event celebrates health care excellence within St. Luke’s and our community. A record crowd attended, raising more than \$122,000 to support the renovation and expansion of St. Luke’s Regional Cancer Center’s Infusion Therapy Clinic.



ST. LUKE'S

\$100

Celebrating the last baby born at St. Luke's in 2013 and the first baby born in 2014

BAY AREA MEDICAL CLINIC

\$3,120

Tympanometer

\$1,750

Reach Out and Read program established with support from the Lloyd K. Johnson Foundation

ST. LUKE'S BREAST CENTER

\$99,522

Faxitron BioVision Surgical Specimen Radiography System

\$51

Books that help children understand cancer

ST. LUKE'S REGIONAL CANCER CENTER

\$200

Lodging for patient families

\$122,000

Regional Cancer Center Infusion Therapy Clinic Expansion

\$3,131

Wigs for cancer patients facing hair loss as a result of chemotherapy treatment

\$2,289

Gas cards and lodging for cancer patients; cancer support group; support materials and maintenance of the Cancer Center's aquarium

ST. LUKE'S CARDIAC REHABILITATION

\$3,500

Ergometer

ST. LUKE'S CHAPLAINCY

\$132

Portable communion set for home visits in memory of Evelyn Solberg

ST. LUKE'S EDUCATION DEPARTMENT

\$1,000

Acute Coronary Syndrome Conference, funded in part by the John W. Brickson Memorial Lecture Fund

\$2,000

18th annual EMS professionals education and recognition event

\$2,000

9th Annual Regional Congress on Women's Health, funded in part by the Dr. Kay R. Lundberg Memorial Lecture Fund and the Dr. Donald and Leona Larson Fund

\$14,472

Staff leadership development training with Cy Wakeman

\$25,000

State-of-the-art Simulation Lab for training staff and other health care professionals, funded by anonymous donor in honor of St. Luke's Nursing Class of 1963

ST. LUKE'S HOME CARE AND HOSPICE DULUTH®

\$50,000

Wireless telemonitoring system for home care patients who no longer have a landline telephone, generously funded by the Verizon Foundation

\$50,000

Ensuring hospice continues to offer palliative, personal, emotional and spiritual care for patients and their families regardless of the ability to pay for services

\$14,102

GeoMats, pill boxes, scales, Home Care/Hospice library, and "Gone From My Sight" books and journals for the care and comfort of hospice patients and their families

\$2,750

Handmade quilts for hospice patients

ST. LUKE'S HILDING MEMORIAL MEDICAL LIBRARY

\$988

Online subscriptions for the Dr. Anderson Hilding Memorial Library

ST. LUKE'S INPATIENT REHABILITATION UNIT

\$15,000

"Hospitality in Dining," a dining room for patients that is functional, aesthetically pleasing and homelike

\$3,800

Recumbent cross trainer for isolation gym

ST. LUKE'S INPATIENT MENTAL HEALTH UNIT

\$10,000

Furniture replacement for patient lounge and group meeting areas

ST. LUKE'S LABORATORY

\$358

Continuing education for Laboratory staff

\$694

Chairs for Pathology Department transcription staff

LAKE VIEW MEDICAL CLINIC

\$1,750

Reach Out and Read program established with support from the Lloyd K. Johnson Foundation

LESTER RIVER MEDICAL CLINIC

\$3,110

Vision screener

ST. LUKE'S MATERNAL CHILD HEALTH DEPARTMENT

\$188

Cart and canvas wall photos

\$3,076

Nursery/Pediatric biliblanket

\$10,000

Maternity suite furniture

\$1,000

Acrylic write on/wipe off covers for overbed tables

\$200

Lodging for patient families

MILLER CREEK MEDICAL CLINIC

\$3,110

Vision screener

ST. LUKE'S PATIENT CARE SERVICES

\$7,500

Whiteboard communication for patient rooms

ST. LUKE'S PEDIATRIC ASSOCIATES

\$1,500

Reach Out and Read program support from the Lloyd K. Johnson Foundation

ST. LUKE'S PHARMACY

\$1,734

Continuing education for Pharmacy staff

P.S. RUDIE MEDICAL CLINIC

\$3,110

Vision screener

ST. LUKE'S PULMONARY MEDICINE ASSOCIATES

\$14,454

Design of a multi-attachment video scope

ST. LUKE'S RESPIRATORY CARE DEPARTMENT

\$1,023

Continuing education, training and educational materials on the latest respiratory care for therapists funded by the Douglas H. and Judith H. Lewis Memorial Fund of the Duluth-Superior Area Community Foundation

ST. LUKE'S SURGICAL SERVICES

\$1,718

Cardiac surgery education to prepare patients for surgery, ICU and cardiac care stays and rehab

ST. LUKE'S WOUND, OSTOMY AND CONTINENCE CLINIC

\$1,668

Electronic vital sign machine

AMERICAN HEART ASSOCIATION

\$1,000

Minnesota Mission Lifeline

THE COLLEGE OF ST. SCHOLASTICA

\$7,500

Scholarships for Health Science scholars

\$2,000

Volunteer Guild Memorial Scholarships for two students pursuing careers in health care

DRIVING 4 SAFE COMMUNITIES

\$1,000

Parenting the Teen Driver program

DULUTH FAMILY RESIDENCY PROGRAM

\$5,000

Partner support for educational ultrasound for medical residents preparing for full-scope primary care medicine in rural communities

EVA ERICKSON PETERSON MEMORIAL NURSING SCHOLARSHIP

\$500

Scholarship for a St. Luke's employee pursuing an RN degree or higher

FIRST WITNESS CHILD ABUSE RESOURCE CENTER

\$250

I Stand with Kids campaign to bring awareness to child abuse

GLADYS EKLUND MCKISSACK SCHOLARSHIP

\$1,000

Scholarship for a St. Luke's employee to finance educational goals in pursuit of a nursing career

LAKE SUPERIOR COLLEGE

\$3,750

Scholarships for Lake Superior College Health Care Careers students

LAKE SUPERIOR MEDICAL SOCIETY ALLIANCE

\$4,000

Elementary School Health Fair

MESABI RANGE COMMUNITY AND TECHNICAL COLLEGE

\$6,250

Advancing Healthcare Education in Northeastern Minnesota: equipment for simulation lab

NORTHERN WATERS PARISH NURSE MINISTRY: PATHWAY TO WHOLENESS

\$1,000

Community outreach to encourage and support physical, emotional and spiritual well-being

PROJECT LINUS

\$2,950

Handmade quilts made by volunteers and given to pediatric patients in St. Luke's Emergency Department and Pediatric Unit

RED HAT RED HOT MAMAS CHAPTER #39569

\$50

Golf tournament tee signs

SECOND HARVEST NORTHERN LAKES FOOD BANK

\$1,000

BackPack program

SMALL THINGS FUND

\$787

Assistance to patients experiencing acute and/or emergent financial challenges

WHITESIDE INSTITUTE FOR CLINICAL RESEARCH

\$266,879

Advancing clinical research in the areas of cancer, lung and heart disease

\$788,016

2013 Total Grants Awarded





Donors of 10 or more years

St. Luke's Foundation is proud to present the following individuals, businesses and families and thank them for their continued contributions, touching our community for more than 10 years.

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27 years

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All donors who gave to St. Luke's Foundation between January 1, 2013, and December 31, 2013, are recognized in this report. Every effort was made to include all donor names from this time period. If your name was omitted, misspelled or listed incorrectly, please accept our sincere apologies and contact the Foundation office at 218.249.5249.

We appreciate your generous support.

\$100,000
and above

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Emma Haugen and her mother, Peggy Haugen: Morgan Park Walk for Hope

Twelve-year-old Emma Haugen and her mom, Peggy, organized the Walk for Hope for breast cancer patients in conjunction with the annual Morgan Park Community Picnic. Not only did the walk raise \$1,237, but Emma's efforts also earned her an additional \$1,000 Youth Service America grant. All proceeds were donated to St. Luke's Breast Center.

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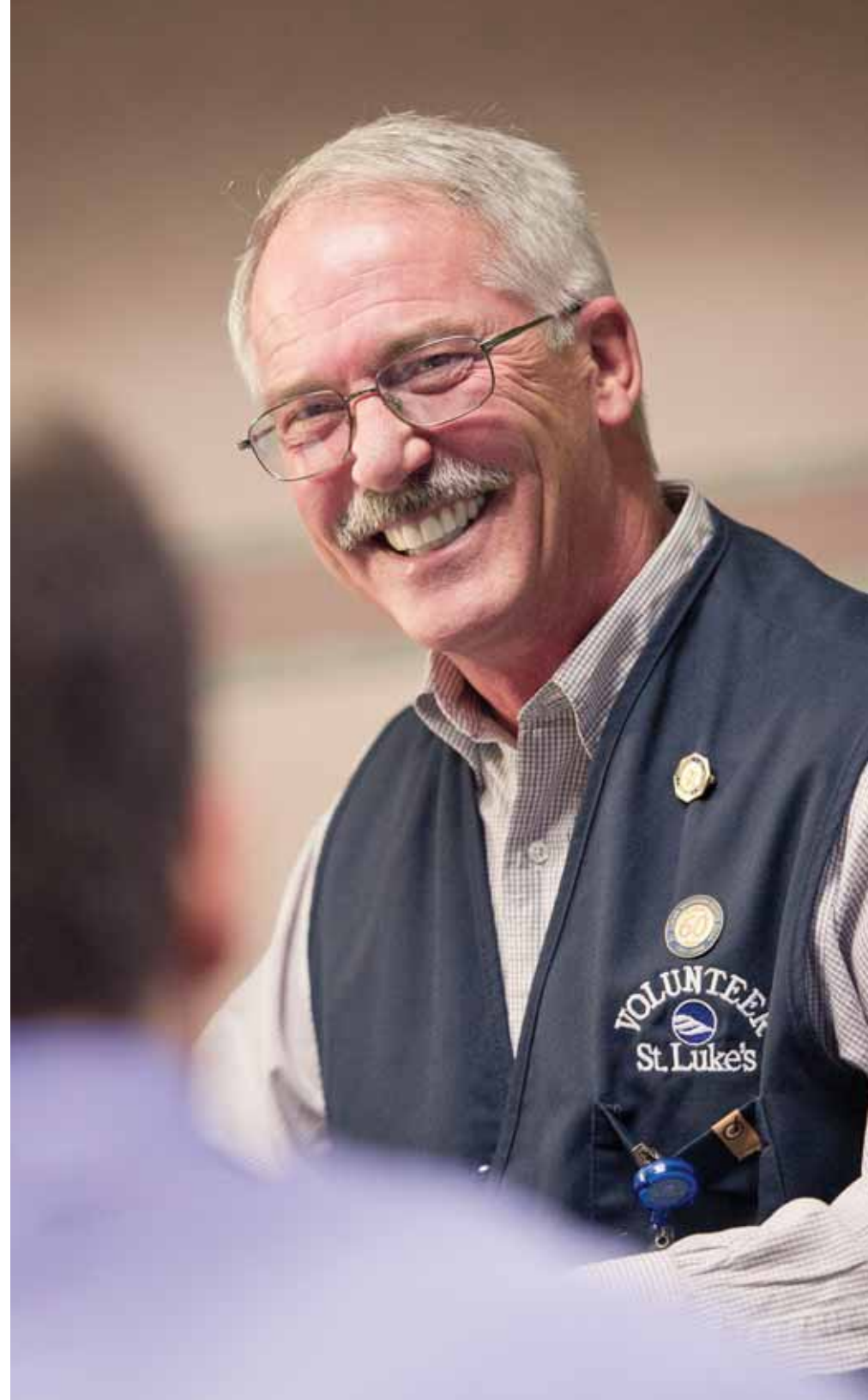
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Sally and Peter Sneve, long-time champions of Duluth and St. Luke's, have supported the Foundation for 20 consecutive years. Sally volunteered at St. Luke's for 18 years before attending nursing school. She worked at St. Luke's for 20 years until she retired in 1994, and served on the Foundation board of directors from 1995–2004. Sally and Peter were honored at the 2013 Circle of Light as recipients of the "Friends" award.

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Outright Gifts

Often the easiest to arrange, many donors support us through gifts of cash, checks, credit cards (VISA, MasterCard, American Express, Discover), securities or stocks, real estate, and in-kind gifts.

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35 One of the following trust options may be the best fit for you:

- Charitable Remainder Annuity Trust: A trust that pays you a set income annually.
- Charitable Remainder Unitrust: A trust that pays a fixed percentage of the trust's assets.
- Charitable Lead Trust: A trust that pays a fixed or variable income to St. Luke's Foundation for a set term, and then passes to heirs.

Life Insurance

You can name St. Luke's Foundation as the beneficiary for income tax deductions.

Retirement Plan

Name St. Luke's as the beneficiary of the remainder of the assets after your lifetime, avoiding a heavily taxed gift to heirs.

Retained Life Estate

Designate the ownership of your home to St. Luke's while you retain occupancy.

Bequests in Wills

Please tell us if you have named St. Luke's Foundation in your will. We would love the opportunity to share our appreciation.

Sample bequest language for St. Luke's Foundation:

"I, (name), give, devise and bequeath to St. Luke's Foundation (written amount or percentage of the estate or description of property) for its unrestricted (without conditions attached) use and purpose."

If you want to restrict your bequest, please consult with St. Luke's Foundation when you make your will to be certain your intent can be accomplished.

GiftCalcs Planner



Giving online is easy. Visit www.slhduluth.com and click on the Foundation link. In addition to our online giving form, you'll find our GiftCalcs Planner, an interactive tool that lets you run sample gift calculations and their financial benefits to you.

For more information on how you can support the mission of St. Luke's Foundation, please call Catherine Carter Huber at **218.249.2420** or send an email to ccarterhuber@slhduluth.com. We would be honored to work with you to ensure that your wishes are carried out in the manner that best meets your needs. This information is not intended as legal, tax or investment advice. For such counsel, contact an attorney or tax or investment professional.





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Not pictured: John Cloutier, Tom Conrad, Helga Wallner

* In memory of Caroline Bye who passed away in April 2014. Caroline served on the St. Luke's and St. Luke's Foundation boards (1995–2013). We honor her many contributions and selfless dedication to serving St. Luke's patients and families.

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37 2013 Financials

\$1,101,132

2013 Donations

\$1,086,710

2012 Donations

\$8,817,420

2013 Assets

\$7,648,024

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